

Associated Students, Inc.
California State University, Long Beach

LOBBY CORPS MINUTES
Meeting #14
December 9, 2021
(APPROVED)

1. CALL TO ORDER

Chair Sierra Darwin called the meeting to order at 2:32 p.m.

2. ROLL CALL

Voting Members Present

Carson Aceves, ASI Student At-Large
Karen Galindo, ASI Senate Representative
Isaac Julian, ASI Senate Representative
Sierra Darwin, ASI Chief Government Relations Officer
Jesus Gonzalez, ASI President

Voting Members Absent

Isabel Cameron, ASI Student At-Large
Ricki Burgener, Associate Vice President University Relations Designee
VACANT, Student At-Large
VACANT, ASI Senate Representative

Non-voting Members Present

Joe Nino, ASI Assistant Director, Government Affairs and Initiatives

3. PUBLIC COMMENT

There was none.

4. APPROVAL OF AGENDA

Julian (MOVE) Galindo (SECOND) to approve Lobby Corps Agenda, Meeting #14, December 9, 2021

VOTE ON THE MOTION

PASSES 5-0-0

Approve-Oppose-Abstain

5. APPROVAL OF MINUTES

A. Action Item: Lobby Corps Minutes Meeting #13, December 2, 2021

B. Action Item: Lobby Corps Minutes Meeting #12 November 18, 2021

Julian (MOVE) Galindo (SECOND) to approve Lobby Corps Minutes Meeting #13, December 2, 2021; Lobby Corps Minutes Meeting #12 November 18, 2021

VOTE ON THE MOTION

PASSES 5-0-0

Approve-Oppose-Abstain

6. REPORTS

A. Information Item: ASI Chief Government Relations Officer

- Finished Policy Agenda and lobbying training
- Met with Burgener, Conoley, and legislators for a legislative visit to discuss CSULB goals and Lobby Corps Policy Agenda

B. Information Item: ASI Lobby Corps Vice Chair

- Encouraged self-care during Finals season
- Met with Galindo to discuss BeachFront article
- Will be meeting with Darwin to discuss coalition project
- Working with Gonzalez on mental health proposal

C. Information Item: ASI Lobby Corps Students At-Large

There was none.

D. Information Item: ASI Senate

Last meeting

- Invocation: Council woman Suzie Price, City of Long Beach
- Approved: Consent Calendar
- Reports: ASI At-Large Senators; CSULB Dean of Students; ASI Executive Director; ASI Interim Assistant Director, Government Affairs and Initiatives

E. Information Item: CSULB Associate Vice President University Relations

There was none, as Burgener was absent.

7. UNFINISHED BUSINESS

A. Action Item: Approval of the Lobby Corps 20021/2022 Policy Agenda

Gonzalez (MOVE) Galindo (SECOND) to approve Lobby Corps 20021/2022 Policy Agenda

VOTE ON THE MOTION

PASSES 5-0-0

Approve-Oppose-Abstain

8. NEW BUSINESS

A. Information Item: Lobbying Training

What is Lobbying?

- The process of meeting with your politicians and expressing your legislative interests with the purpose of influencing the politician to vote for those interests.

What are Our Legislative Interests?

- We represent students and their interests
- We use our Policy Agenda to advocate and choose bills that align with those goals
- We will do research on bills and pass a “Bills of Interest” resolution through Senate

What is a Legislative Visit?

- A scheduled meeting with a legislator
- We will be advocating for our legislative interests
- Requires preparation and collaboration

How do you Run a Meeting?

- 3 Roles
 - Facilitator: will facilitate the meeting and conduct introduction/closing
 - Story Teller: will provide the “meat” or the “pitch”
 - ✓ Provides the name of the bill being discussed, as well as our position on it
 - ✓ Provides a statistic of some sort to demonstrate why the bill would be helpful for students
 - ✓ Tells a student-focused story or anecdote related to the topic of the bill

Try It!

- We will each choose silly tops and practice the “storyteller” role
 - Remember
 - Name of bill and its content
 - Statistic
 - Student story
- Note-taker: small speaking role, takes notes for the meeting
- Allow the legislator time to ask questions

Lobbying Tips

- Remember to give the legislator time to ask questions
- Never lie: “I do not know the answer to that question at this moment. Let me make sure I receive the correct information and I will follow-up with you regarding that issue.”
- Legislators LOVE meeting with students!
- Be prepared and collaborate with your team in advance
- Read the room

9. CLOSING COMMENTS

Darwin: commended board for their efforts this past semester and encouraged self-care during Finals season.

10. ADJOURNMENT

Without objection, Chair Sierra Darwin adjourned the meeting at 3:14 p.m.